

Subject: Customer Information for Vehicle Conformity: Cayenne V8 TDI EU6 - Vehicles with First Registration

Dear Customer,

We are pleased that you are interested in the vehicle Porsche Cayenne V8 TDI EU6 with vehicle identification number _____.

With regard to this vehicle, as seller we would like to inform you about the following on the basis of information provided to us by Dr. Ing. h.c. F. Porsche AG ("Porsche AG"):

As you may know, currently there are a lot of discussions about emissions from diesel vehicles. These discussions relate to various factual and legal questions on the legitimacy of particular aspects of the software in the vehicle.

With reference to this, we would like to inform you about the following.

Exhaust gas recirculation:

Regarding the exhaust gas recirculation, particularly issues linked to the management of the exhaust gas recirculation system are being assessed. The exhaust gas recirculation could only be partially active or completely deactivated in driving conditions outside of the test in accordance with the New European Driving Cycle (NEDC). Therefore, it cannot currently be ruled out that such a concept or a similar concept of exhaust gas recirculation or the management of engine parts which impact the effectiveness of the exhaust gas recirculation system will be categorized by the competent authorities as an inadmissible defeat device. In doing so, a – for you free of charge – measure in coordination with, or at the request of, the competent authorities can occur in the future for this vehicle. If and when this is the case, we will contact you.

AdBlue Inducement:

When a remaining AdBlue range of less than 2,400 km is reached, it may come to a reduction of the AdBlue dosage during certain special driving situations, which could result in higher NOx emissions. This function has been categorized as an inadmissible defeat device by the German Federal Motor Transport Authority (Kraftfahrt-Bundesamt – KBA). In close coordination with the KBA, Porsche is working on a software update that will not lead to a reduction of the AdBlue dosage after reaching a remaining AdBlue range of 2,400 km even during certain special driving situations. In doing so, the sales organization will automatically contact you as soon as this – for you free of charge – measure is available.

"Overdosage" / time functions:

At certain points in time or for certain periods, there is an increased AdBlue dosing in the SCR catalyst. After this period, the increased AdBlue dosage stops. This function has been categorized as an inadmissible defeat device by the German Federal Motor Transport Authority (Kraftfahrt-Bundesamt – KBA). In close coordination with the KBA, Porsche is working on a software update which will change these parameters. In doing so, the sales organization will automatically contact you as soon as this – for you free of charge – measure is available.

Furthermore, the following additional aspects apply to your vehicle. Beyond the already known vehicle functionalities described above, the general discussions are also on-going. The outcome of the current general discussion referenced and outlined above cannot always be accurately predicted. In particular, it cannot be predicted how authorities or courts will view certain vehicle functionalities. Therefore, we cannot exclude that there are further, so far not evident or known, potentially unlawful software functions.

That is why it is possible that authorities will order measures against vehicle owners and/or threaten to withdraw vehicle certifications/authorizations. Although this has not yet happened with regard to Porsche, a prohibition of use can also not be ruled out. Resulting effects of such measures on the resale value of the vehicles can also not be ruled out.

As to the vehicle concepts discussed by now with the responsible authorities, so far we have always found solutions that allowed a software update as voluntary measure or as measure because of an ordered recall.

We are currently also working intensively on developing new software, to test it extensively and to get it approved by authorities. Provided that you decide to purchase the vehicle, you do not have to do anything in this regard. We would contact you as soon as we can install new software on your vehicle.

The responsible authorities test all software updates before approval. All vehicle characteristics relevant for type approval remain unchanged so far. This is a significant condition for the approval of the software update by authorities. In many countries all customers that participate with their vehicle in the technical retrofit receive an appropriate certification after visiting the workshop. Your vehicle is technically secure and ready to drive.

Overall we would also like to inform you that your warranty rights from the purchase contract remain unaffected by the information mentioned above.

The circumstances mentioned have been explained to me, the signing customer, from the distributor's signatory below.

1. By your signature you confirm that you submit your offer to purchase and/or accept an according offer of a vehicle knowing the circumstances mentioned above.
2. Moreover, you confirm that you agree to the execution of a possible technical measure.

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For the distributor confirmed with signature and company stamp

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For the client confirmed with signature